# Vaccines for Children (VFC) Pharmacy Pilot Program Webinar

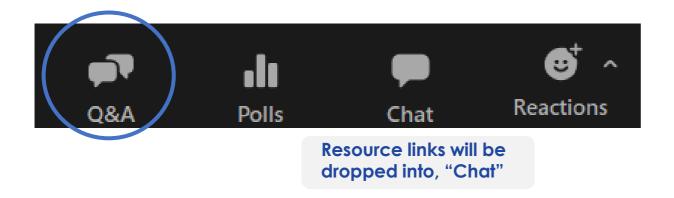
Thursday, July 11, 2024 12:00 pm – 1:00 pm





#### Questions

During today's Roundtable, please use the Q&A panel to ask your questions so VFC panelists and subject matter experts can respond directly.





## Housekeeping

#### **Reminder to Attendees:**



Today's session is being recorded. For slides, webinar recordings, and other postings, see the <u>VFC Pharmacy Pilot Program EZIZ Webpage</u>.



If you have post-webinar questions, please email <a href="mailto:lessles.amani@cdph.ca.gov">lessles.amani@cdph.ca.gov</a>

#### Reminder to Panelists:



Please mute yourself when not speaking.

Please monitor the Q&A panel for questions you may be able to answer.

# Agenda: Thursday, July 11, 2024

1	Welcome and Introductions	Leslie Amani (CDPH)	12:00 – 12:05
2	VFC Program Overview and Requirements	Claudia Aguiluz (CDPH)	12:05 – 12:10
3	VFC Pharmacy Pilot Information	Brenton Louie (CDPH)	12:10 – 12:20
4	VFC Program Enrollment	Brenton Louie (CDPH)	12:20 – 12:25
5	DHCS: VFC Billing and Reimbursement	Lisa Ghotbi, PharmD, Chief, Pharmacy Benefits Division (DHCS)	12:25 – 12:35
6	Q&A and Discussion	Attendees and VFC Pharmacy Pilot Program SMEs (CDPH)	12:35 – 12:55

Speaker(s)

Thank you for attending today's session!

Leslie Amani (CDPH)

**Resources** 

Item

Time (PM)

12:55 - 1:00

# Vaccines For Children Program Overview and Requirements Claudia Aguiluz, CDPH



# Vaccines for Children (VFC) Program

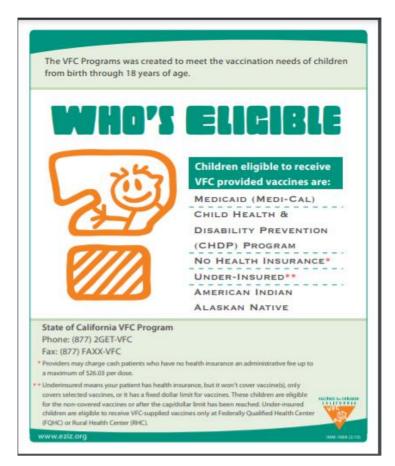
- VFC is a federally funded program which provides all routine vaccines recommended by the Advisory Committee on Immunization Practices (ACIP) at no cost to the participating healthcare provider.
- In California, over 50% of children under 19 years of age are eligible to receive VFC supplied vaccines.
- Eligible <u>children are entitled</u> to receive all Advisory Committee on Immunization Practices (ACIP) recommended vaccines through VFC.
- Any healthcare provider authorized in the State of California to prescribe vaccines may enroll in the California Vaccines for Children Program and offer age-appropriate ACIP recommended vaccines.



#### Who is Eligible to Receive VFC Vaccines?

Children from birth through 18 years of age that meet one of the following criteria:

- Enrolled or eligible for Medi-Cal/Medicaid
- Uninsured/No health insurance
- American Indian or Alaska Native
- Underinsured (at an FQHC or RHC only)



Job Aid: Who is Eligible to Receive VFC Vaccines?

#### Benefits of VFC Participation

- Access to all ACIP-recommended vaccines at no upfront cost
- Reimbursement from Medi-Cal
- Increased opportunities for immunization
- On-time immunization and protection for your community



#### Vaccine Purchase

- VFC Vaccines are purchased in bulk, at reduced pricing through vaccine manufacturer contracts negotiated by CDC on an annual basis
  - Purchased vaccines constitute national vaccine supply and stockpile supply
  - Purchased vaccines are based on:
    - Each state's population estimates
    - ACIP Recommended dosing and schedules and
    - pre-defined spend plans for each vaccine, down to the NDC level
- Purchased vaccines are stored at 2 national vaccine distribution locations in the nation: Aurora, CO and Memphis, TN

Vaccine	Brandname/ Tradename	NDC	Packaging	CDC Cost/ Dose	Private Sector Cost/ Dose	Contract End Date	Manufacturer	Contract Num
Dengue Tetravalent Vaccine, Live [7]	Dengvaxia	49281- 0605- 01	1 pack – 1 dose vial	\$98.81	\$104.01	3/31/2025	Sanofi Pasteur	75D30124D18
DTaP [ <u>1</u> ]	Daptacel®	49281- 0286- 10	10 pack – 1 dose vial	\$21.688	\$29.311	3/31/2025	Sanofi Pasteur	75D30124D18
DTaP [ <u>1</u> ]	Infanrix®	58160- 0810- 52	10 pack – 1 dose syringe	\$21.658	\$28.795	3/31/2025	GlaxoSmithKline	75D30124D18
DTaP-IPV [2]	Quadracel™	49281- 0564- 10	10 pack – 1 dose vial	1 \$47.906 \$62.206 3/31/202	3/31/2025	Sanofi Pasteur	75D30124D186	
		49281- 0564- 15	10 pack – 1 dose syringe	\$47.906	\$62.206			
DTaP-IPV [2]	Kinrix®	58160- 0812- 52	10 pack – 1 dose syringe	\$48.279	\$61.079	3/31/2025	GlaxoSmithKline	75D30124D18
DTaP-Hep B-IPV [4]	Pediarix®	58160- 0811- 52	10 pack – 1 dose syringe	\$66.069	\$97.967	3/31/2025	GlaxoSmithKline	75D30124D18
DTaP-IP-HI [4]	Pentacel®	49281- 0511- 05	5 pack – 1 dose vial	\$70.186	\$114.524	3/31/2025	Sanofi Pasteur	75D30124D18

# Requirements – VFC Program

Become familiar with VFC requirements and recommendations:

- Program Participation Requirements at a Glance (IMM-1240)
- VFC Program Provider Agreement (IMM-1241)
- <u>CA VFC Program Provider</u>
   <u>Agreement Addendum</u> (IMM-1242)
- VFC Provider Operations Manual (IMM-1248)



# VFC Pharmacy Pilot Information Brenton Louie, CDPH



#### Pilot Background – Purpose



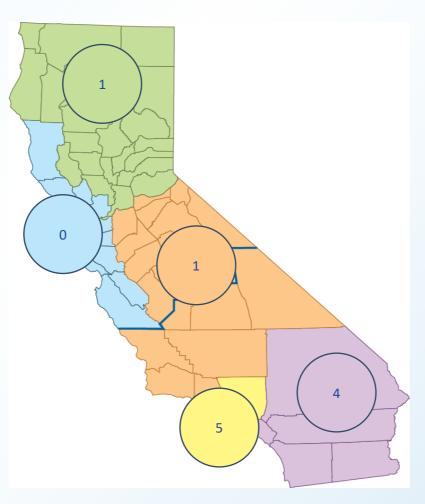
- Learn how pharmacy enrollment in VFC could assist with expansion of the VFC network in key geographic areas of CA
- Leverage pharmacy's expertise in vaccinations during the COVID-19 pandemic, to quickly reach vulnerable Medi-Cal/VFC-eligible children outside the existing provider network
- Identify VFC Program support levels required to support an open enrollment of pharmacies statewide

#### CA VFC Pharmacy Pilot Sites – Current status

# 75 Invited

# 11 Enrolled





#### Participation details

Collectively, sites have ordered a total of 4,360 doses of VFC vaccines in an 18-month period (January 2023-June 2024)

- 25% (1,090 doses) COVID-19
- 63% (2,740 doses) Routine
- 12% (530 doses) Flu

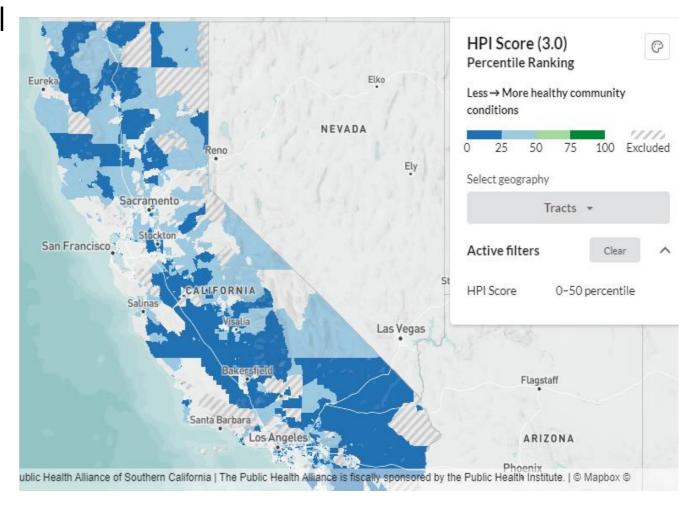
An average of 4 orders submitted during the participation period

All sites have completed an initial VFC Pharmacy Pilot Participation survey

## VFC Pharmacy Pilot Selection

Initial recruitment limited to a small number of pharmacies that met the below criteria:

- Located in zip codes that rank in the two lowest quartiles of California's Healthy Places Index (HPI 1&2)
- High COVID-19 vaccine administration rates
- Independent/Community pharmacies



# VFC Pharmacy Pilot Participation Survey: Your input will be requested!



- ✓ Required for all participating sites
- ✓ Gather participant feedback and experiences in 7 key areas



Overall enrollment experience



Preparations and implementation of VFC in pharmacies



**Vaccine Ordering** 



**Vaccine Administration** 



VFC Eligibility
Screening and
Documentation



Billing and Reimbursement



Participation Resources & Program Support

## Pilot Insights, Thus Far!

#### **Outreach & Communication**

- Active provider enrollment process, requiring strategy & targeted communications
- Enhanced communications needed, sometimes may be difficult to get response from prospective participants- Best contacts?

#### **Training and support**

- Will need to focus support on initial and subsequent vaccine ordering guidance
- Routine ordering differs from traditional provider offices who can forecast need based on historical ordering or patient schedules
- Must focus on proper vaccine administration reporting into CAIR and using correct eligibility criteria

#### **Vaccine Ordering**

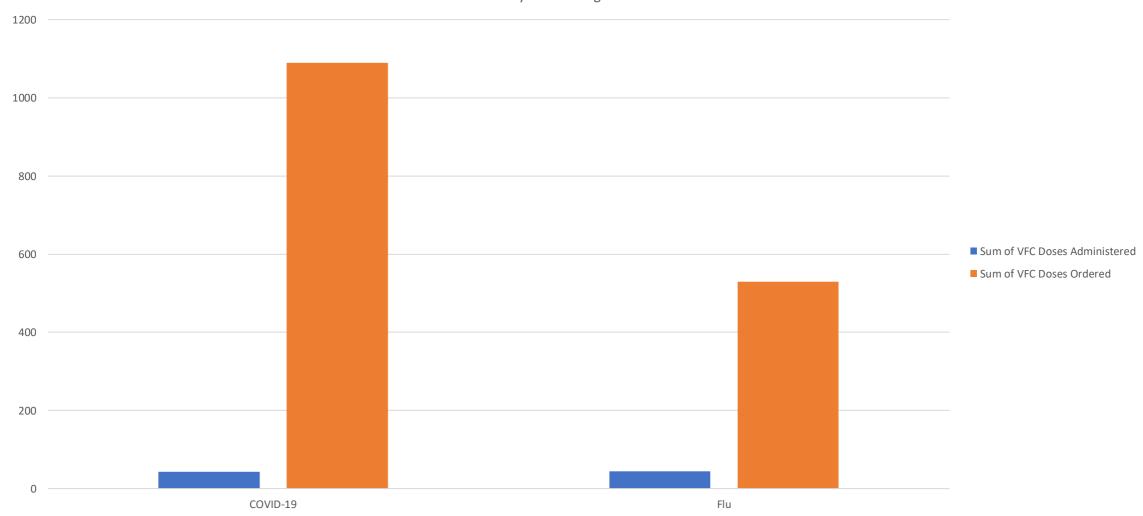
- Order totals and frequencies significantly lower than anticipated (low patient demand and reimbursement issues)
- While most pharmacies placed initial orders, subsequent ordering decreased (1-3 orders placed)

#### Billing and reimbursement

- This is not part of the VFC Program. VFC Is collaborating with DHCS to support pilot participants in this area.
- Must highlight differences between COVID programs and VFC regarding billing and reimbursements
- Billing challenges leading to low vaccine usage and ordering-Hope this will be resolved soon with changes in reimbursement.

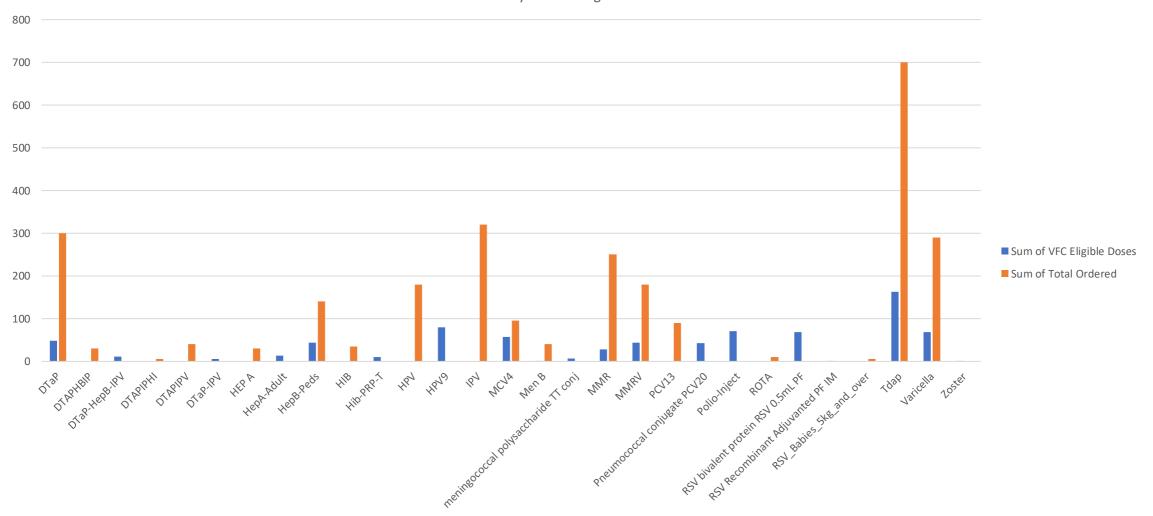
#### VFC Pharmacy Pilot

Doses Administered in CAIR vs. Doses Ordered January 2023 through June 2024



#### VFC Pharmacy Pilot

Vaccines administered in CAIR vs. Vaccines ordered January 2023 through June 2024



#### Requirements for Pilot Participation

- Meet VFC Program requirements
- Administer flu vaccine to all VFC-eligible children ages 3 18 years
- Must have vaccine storage equipment that meets VFC Program requirements
- Report doses to CAIR or RIDE
  - Electronic data submission
  - Manual data submission
- Vaccine ordering
- Participate in required surveys, webinars, and/or other VFC-related activities

# How to Enroll in VFC and Access to Vaccines

Brenton Louie, CDPH



#### Pharmacies & VFC Requirements

VFC providers must maintain an adequate supply of vaccines for all ageappropriate, ACIP-recommended vaccines for their patient population—excluding influenza, which is allocated separately.

- Pharmacy pilot participants are only required to carry Flu vaccine but are strongly encouraged to also carry COVID-19\* vaccine.
- Can also order all other ACIP recommended vaccines
- Potential to use replacement model may impact how pharmacies meet inventory management, eligibility screening, and vaccine ordering requirements.

<sup>\*</sup>Dependent on coverage and reimbursement

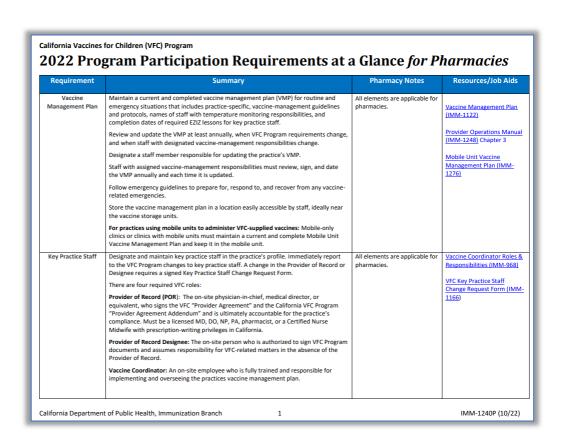
# Identifying VFC Key Staff & Completing Trainings

Key staff must complete all required <u>EZIZ training</u>

✓	= Required Lesson		Key Practice Staff				
		When to Start Lesson	Vaccine Coordinator	Backup Vaccine Coordinator	Provider of Record	Provider of Record Designee	
	VFC Program Requirements*	Dec 1, 2023 or later	✓	✓	✓	✓	
Lessons	Storing Vaccines*	Dec 1, 2023 or later	✓	✓	✓	✓	
Less	Monitoring Storage Unit Temperatures*	Dec 1, 2023 or later	✓	✓	✓	✓	
	Conducting a Vaccine Inventory*	Dec 1, 2023 or later	✓	✓	Encouraged	Encouraged	
Review & Acknowledge	Provider Operations Manual	Dec 1, 2023 or later	✓	<b>✓</b>	✓	✓	
	Vaccine Management Plan	Dec 1, 2023 or later	✓	✓	✓	✓	

# Become Familiar with VFC Requirements

- Become familiar with VFC requirements and recommendations
- Resources:
  - VFC Enrollment Worksheet (IMM-1243)
  - Program Participation Requirements at a Glance (IMM-1240P)
  - Preparing Vaccine Storage Units (IMM-962)
  - Setting Up Vaccine Storage Units (IMM-963)
  - Data Logger Setup & Use (IMM-1206)
  - Vaccine Management Plan Word template | pdf
  - VFC Provider Operations Manual (IMM-1248)



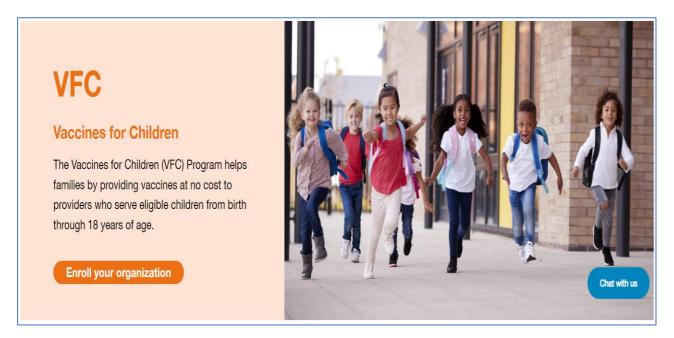
#### Enrollment Support and Requirements

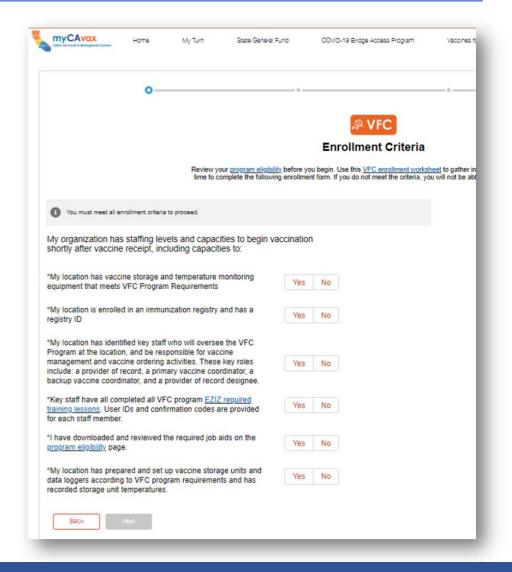
- Resource Kit on <u>Pharmacy Pilot webpage</u>
- EZIZ Training
- Storage & Handling
  - Refrigerators
  - Digital Data Loggers
- Ensure your doses administered are accurately submitted to <u>CAIR</u> or <u>RIDE</u>
- Review CAIR or RIDE doses administered reports to better understand your patient demographics



#### VFC Program Enrollment is a Simpler Process!

- Submit VFC enrollment application via myCAvax
  - Active or previous myCAvax Account
  - Need to enroll in myCAvax





## VFC Enrollment: Setting Up for Success

#### Once VFC application is submitted:

VFC Program Representatives (Field Staff) will contact you with any questions or clarifications and schedule a site visit (within 5 business days).

VFC Program will process the application's approval and key contacts will receive a notification of approved enrollment (Within 5 business days).









Conduct an enrollment site visit

- Review and assist with meeting VFC program requirements and best practices
- Provide resources and education
- Answer your questions
- Approve your site for enrollment

You may submit your first vaccine request immediately upon enrollment.

## VFC: General Ordering Guidelines

- Ordering through myCAvax
- Order monthly
- Account for every dose of vaccine received
- Report all administered doses to CAIR or Ride; include VFC eligibility criteria

#### Ordering and Administering COVID-19 Vaccine

- COVID-19 vaccine currently has special consideration for ordering in the VFC program for Medi-Cal enrolled patients that are 3 years of age and older.
  - Pursuant to the Public Readiness and Emergency Preparedness (PREP) Act, COVID 19 vaccines are a Medi-Cal Rx pharmacy benefit for members 3 years of age and older.
  - Medi-Cal members 3 years of age and older can get their COVID-19 vaccine at any pharmacy as a pharmacy benefit\*
  - Must use commercial supply.
- For patients enrolled in Medi-Cal ages 6 months through 2 years of age, enrolled pharmacies may use doses supplied through the VFC Programs.
  - Pharmacists may administer immunizations to all ages pursuant to a protocol with a prescriber.
  - Order from VFC supply

<sup>\*</sup>Reimbursement details for COVID-19 vaccines

# Medi-Cal Reimbursement of Pharmacies as VFC-Enrolled Providers

Lisa Ghotbi, PharmD, Chief, Pharmacy Benefits Division DHCS



# Medi-Cal Reimbursement of Pharmacies as Vaccines for Children (VFC)-Enrolled Providers



# Effective Date and Requirements

Effective August 2024, DHCS will reimburse pharmacy providers as Vaccines for Children (VFC) Providers.

- Pharmacy must be enrolled under Medi-Cal.
- Pharmacy must enroll as a VFC provider
- Pharmacist must enroll as ORP\* under Medi-Cal.
- Reimbursement is in accordance with the statutory authority of <u>Welfare</u> and <u>Institution Code Section 14132.968 (3)</u>, under Pharmacist Services.

<sup>\*</sup>Ordering, Referring, and Prescribing Provider: <a href="DHCS Webpage">DHCS Webpage</a>

## Pharmacy Reimbursement Details

Three different services can be billed for administering a VFC vaccine to a Medi-Cal member:

- 1. Vaccine Administration
- 2. Professional Dispensing Fee
- 3. Pharmacist Services (Evaluation and assessment for vaccination)

Reimbursement rates for Pharmacies are 85% of that of Medical Providers pursuant to Welfare and Institutions Code, section 14132.968.

Cost of the vaccine will not be reimbursed since supplied free under the VFC program.

Billing is under the pharmacy, not individual pharmacists.

# Pharmacy Reimbursement Details: Vaccine Administration Fee

	Prior to Aug	just 2024	Option #1 (Pharmacy Claims): After August 2024 (Effective retroactive to 1/1/2023)		
Member Type	Managed Care FFS		Managed Care	FFS	
Reimbursement Amount	N/A	N/A	\$7.65	\$7.65	
Type of Claim	N/A	N/A	Pharmacy Claim to Medi-Cal Rx	Pharmacy Claim to Medi- Cal RX	
	Prior to Aug	just 2024	Option #2 (Medical Claims): Starting August 2024 (Effective retroactive to 1/1/2023)		
Member Type	Managed Care	FFS	Managed Care	FFS	
Reimbursement					
Amount	N/A	N/A	Determined by MCP	\$7.65	

Resources: Billing details including vaccine CPT codes can be found in the VFC section of the Medi-Cal provider manual

# Reimbursement Details: Professional Dispensing Fee

	Prior to Aug 2024	ust	Starting after August 2024 (Effective retroactive to 1/1/2023)		
Member Type	Managed Care	FFS	Managed Care	FFS	
Reimbursement Amount	N/A	N/A	\$13.20 (less than 90,000 claims/year) \$10.05 (90,000 or more claims/year)	\$13.20 (less than 90,000 claims/year) \$10.05 (90,000 or more claims/year)	
Type of Claim	N/A	N/A	Medi-Cal Rx	Medi-Cal Rx	

#### Pharmacy Reimbursement Details: Pharmacist Services (Consultation and Assessment) Fee

	Current and Future (no change)						
Member Type	Managed Care	FFS					
Reimbursement Amount	Determined by MCP	\$15.39 (99212, Existing Patient) \$29.16 (99202, New Patient)					
Type of Claim	Pharmacist Services Medical Claim to MCP	Medical Claim to DHCS/CA-MMIS *Must be submitted on a CMS 1500 form					

<u>Note:</u> Patient status of "new or existing" is based on whether the patient has already been to a specific pharmacy location, not a pharmacy chain.

# Pharmacy Reimbursement Details: Total Reimbursement

	Prior to Au	gust 2024	After August 2024 (retroactive to 1/1/23)		
Member Type  Managed Care  FFS		Managed Care	FFS		
Vaccine Administration	N/A	N/A	\$7.65 or Determined by MCP	\$7.65	
Professional Dispensing	N/A	N/A	\$13.20 (less than 90,000 claims/ year) \$10.05 (90,000 or more claims/year)	\$13.20 (less than 90,000 claims/year) \$10.05 (90,000 or more claims/year)	
Pharmacist Services	Determined by MCP	\$15.39 (99212) \$29.16 (99202)	Determined by MCP	\$15.39 (99212) \$29.16 (99202)	
Total	Determined by MCP	\$15.39 or \$29.16	Determined by MCP, but at least \$17.70 to \$20.85	\$33.09 to \$50.01	

## Next Steps/Managed Care Plans (MCP) Action

- Encourage Pharmacies to Enroll as VFC providers.
  - Phase 2 VFC Pharmacy Pilot started early July 2024
- Establish reimbursement for immunization to VFC-enrolled providers.
- Ensure provider outreach/education.
- Ensure publication in provider manual for awareness.

# Training Resources

#### **DHCS/CAMMIS FFS** resources for medical claims:

» Telephone Service Center (TSC) at 1-800-541-5555 or via the link below. Medi-Cal Providers | Contact Us

#### Where to Submit Claims

- Submit paper claims to CAMMIS at the following address:
- » California MMIS Fiscal Intermediary P.O. Box 15700 Sacramento, CA 95852-1700

#### CMS-1500 Submission and Timeliness Instructions (cms sub) (ca.gov)

- » If billing by ASC X12 837, ensure you are enrolled to submit CMC claims.
- » Billing Instructions: Acceptable Claims, Attachments and ASC X12N 837 v.5010 Transactions (ctm5010 14a) (ca.gov)

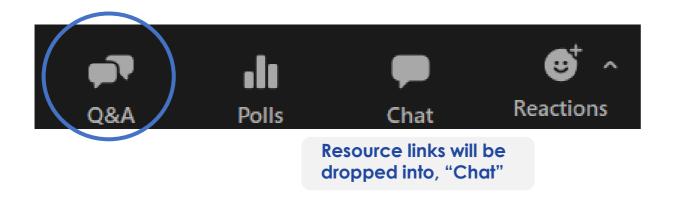
Medi-Cal Rx resources for pharmacy claims: Medi-Cal Rx Education and Outreach Team at MediCalRxEducationOutreach@primetherapeutics.com.

Q&A and Discussion
VFC Subject Matter Experts



#### Questions

During today's Roundtable, please use the Q&A panel to ask your questions so VFC panelists and subject matter experts can respond directly.





Resources
Leslie Amani, CDPH



#### Resource:

VFC Pharmacy
Pilot Program
on EZIZ

- <u>EZIZ.org</u> is our website for providers.
- VFC Pharmacy Pilot –
   California Vaccines for
   Children (VFC)
   (eziz.org)



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- VFC Field Representatives
- ▶ Find VFC providers
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#### VFC Pharmacy Pilot

#### Thank you for your interest in the VFC Pharmacy Pilot.

The VFC Program is exploring how pharmacy enrollment could assist with expansion of the VFC network in geographic areas with a scarcity of VFC providers. Leveraging the pharmacy's expertise in vaccinations could allow VFC to quickly reach vulnerable Medi-Cal/VFC-eligible children outside the existing provider network. This pilot will provide valuable data to identify the needs and support services that would be required to ensure successful participation in the VFC Program should enrollment be expanded to support enrollment of pharmacies statewide.

#### Pharmacy Benefits

- · No-cost vaccine.
- Pharmacists would be entitled to the Professional Consultation fee.
  - Pharmacists who initiate the vaccine are providing Professional Pharmacist Services. They may bill for the evaluation and management portion of the visit (evaluation or assessment of the patient to determine the appropriateness of the vaccine and includes history, examination, and medical decision making).
- · Pharmacists would be entitled to the Professional Administration fee.
- Pharmacies serve as an important community-based access point for vaccinations and have the potential to better serve children by participating in the California VFC Program.

#### Selection Criteria

The VFC Program is recruiting 25 pharmacies with successful vaccine administration rates that are located in zip codes that rank in the two lowest quartiles of the Healthy Places Index. Additionally, pharmacies based in areas of high VFC-eligible populations will increase access to VFC vaccines. Participation in the COVID-19 Vaccination Program is encouraged but not required.

#### Pilot Duration

The pilot will last one year. Accounts may be terminated at the end of the pilot. Enrollment is conditional upon compliance with pilot participation requirements.

Requirements for Pilot Participation

# **Upcoming Webinar Opportunities**

**CDPH IZB Bi-weekly Updates for Providers** 

Next session: Friday, July 12, 2024

9:00 am - 10:30 am

